



Mission

Oraxys is specialized in financing **growth capital** and **buyout activities** for companies that develop and market products or services that are **preserving nature and resources** or **contributing to improve health and well-being**.

The **mission** of Oraxys is to partner with leadership teams of European companies focused on environment-friendly products or services, **to accelerate their development and profitable growth**.

WHAT WE OFFER

- Industrial experiences
- International business networks
- Partnership to scale up

WHAT WE LOOK FOR

- Ambitious leadership teams
- Environment-friendly products & services
- Small & Mid-sized companies



NATURE PRESERVATION

- CO2 Management
- Benignity of Components
- Biodegradability Increase
- Soil and Water Conservation



RESOURCE EFFICIENCY

- Energy Efficiency
- Materials Optimization
- Storage
- Infrastructure Efficiency



HEALTH

- Public Health
- Hygiene Increase
- Sustainable Living
- Noise and Air Control

TARGETED SECTORS

- Green Chemistry
- Green Agri-business
- Waste Management
- Eco-Materials
- Organic Food and Organic Products
- Healthy Living Solutions
- Information Technology
- Smart Electrical Equipment
- Automation and Robotization
- Others ...

Our Investment Criteria

– ENVIRONMENT-FRIENDLY

Strong opportunity for the marketed products or services

– COMPETITIVE ADVANTAGE

Technology, Brand, Know-how or Position in the value chain

– LEADERSHIP TEAM

Experienced, Financially committed, Willing to partner

– GOVERNANCE

Active Board membership, Minority or majority stake, Aligned interests

– ADDED-VALUE OF ORAXYS

Capacity to bring industrial experience, coaching or international networks

– COMPANY CHARACTERISTICS

Positive EBIT, Net Sales > EUR 10 million, Headquarter in Europe

– INTERNATIONAL EXPANSION

Capacity to expand organically and/or through acquisitions

– EQUITY INVESTMENT

Between EUR 3 and 50 million per company

– ANTICIPATED LIQUIDITY

5-7 year term (capacity to stay longer on a case-by-case basis)

Our Added Value

We have a proven Business Model based on added value. Depending on the human fit with the CEO of the portfolio company, the sector and the strategy, a **duo team** is set-up with one Private Equity Team member and one industrial Strategic Partner to bring additional business experiences and broader international networks.

Our Private Equity Team



Gregory FAYOLLE
PRIVATE EQUITY PARTNER
FOUNDER



Olivier DESMARESCAUX
PRIVATE EQUITY PARTNER



Feng ZHAO
INVESTMENT DIRECTOR



Lucile LAEVENS
LEGAL DIRECTOR



Marie-C. BRUNNER
FINANCIAL DIRECTOR



Charles-Henri BOOTER
INVESTMENT DIRECTOR

Our Strategic Partners' Team



Michel CROCHON
ENERGY MANAGEMENT
Former Executive VP
Strategy and Technology [...]



Sabine EVERAET
DIGITAL AND IT
Former CIO for the EMEA
region [...]



Werner FUHRMANN
CHEMISTRY
Former CEO of AkzoNobel
Chemicals (now Nouryon) [...]



Christophe JEAN
PHARMA
Former COO and
Executive VP Strategy [...]



Christian KACZMAREK
FOOD
Former CEO of Danone
Central Europe for [...]



Mimi LAMOTE
DIGITAL AND RETAIL
Former General Manager of
C&A in [...]



Gerard TERNEYRE
HEAVY INDUSTRY
Former Executive VP Strategy
and Development [...]



Johan VAN DE VEN
ELECTRONICS
Former CTO of Philips
Consumer Electronics [...]



Why we are unique

— COMMITTED STRATEGIC PARTNERS

Former managing directors of industrial groups and seasoned entrepreneurs are part of our team. They are recognized experts in their industry. They are financially invested in the Fund. They work with the leadership teams of our portfolio companies on specific projects to contribute added value

— BACKED BY LONG-TERM INVESTORS

Oraxys is currently managing 2 Funds invested by industrial families, private investors and holding companies. Oraxys provides in this way two great flexibility leverages to create value for both the investors of our funds and the leadership teams of our portfolio companies: flexibility of time and flexibility of invested amounts

SHARED SUCCESS The performance of our portfolio companies generates a shared success. The alignment of interests together with a simple, efficient and clear corporate governance are common grounds to work together

ECONOMIC PERFORMANCE



X2.1
Turnover / Five years

HUMAN PERFORMANCE



X1.6
Jobs / Five years

ENVIRONMENTAL PERFORMANCE



Customised **KPI'S**

What leadership teams say about us

Ecology management leads to a competitive advantage and creates a higher financial return. We invest in small and mid-sized enterprises and partner with their leadership teams to accelerate the development with a **successful track record**.



Laser-based robots for eco-production
www.lasea.com



Reduce or avoid the use of some chemical raw materials

Axel KUPISIEWICZ
CEO OF LASEA

The unique business model with the Strategic Partners and the industrial experience of Oraxys were key for growth! ”



Services for facility management information systems
www.aremism.com



Optimize space and energy consumption for real estate

Xavier ORTS & Patrick METS
CEO AND CFO OF AREMIS GROUP

Oraxys was our majority shareholder for 6 years and has always acted as a caring partner. ”



Organic supermarkets chain and central purchasing centre
www.lescomptoirsdelabio.fr



Increase production and consumption of healthy products

Philippe BRAMEDIE
CEO OF LES COMPTOIRS DE LA BIO

Oraxys was a responsive and pragmatic minority shareholder. ”



Committed to



Member of



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