

Mission

Oraxys is one of the first Private Equity firms of Luxembourg-French origin with a European influence, specialised in expansion capital investments for companies that market products or services with a **positive impact** in terms of:

- Environment** Reduction of toxic elements – CO2 management – Biodegradability
- Public Health** Protection of populations – Prevention of virus, bacteria and pollutions
- Energy** Energy efficiency – Renewable energy – Storage and conservation

Shareholder with a strong added value: The mission of Oraxys is to support the development of European groups by strengthening and **accelerating their growth**

Various targeted sectors: Chemistry, Materials, Food, Electrical equipment, Information systems, etc.

Strategic approach: Market drivers and value chain analysis are shared with the management teams to set-up their growth strategy

Backed by long-term investors: Industrial families, private investors and holdings








What are we looking for?

- Outstanding management teams
- Medium-sized firms
- International growth strategy
- Strong value chain position
- To increase the value

Added Value

The **Strategy Partners** of Oraxys are former **Managing Directors of European industrial groups**. They are recognized experts in their respective industries and they are financially committed. The Strategy Partners are involved in twin teams with the Private Equity Partners by sharing business experiences and broad international networks:



<p>Jacques BILLIARD</p>  <p>Electrical Equipt.</p> <p>Former Senior Vice-President of Schneider Electric in North Asia, South Asia, Middle-East and Africa</p>	<p>Yves BUCHSENSCHUTZ</p>  <p>Food</p> <p>Former CEO of Bledina, Evian, Badoit and former Vice-President of the Water division of Danone</p> <p>Former Vice-President of the French Food Industries Union</p>	<p>Kaspar EIGENMANN</p>  <p>Pharmacy</p> <p>Former Head of Corporate Health, Safety and Environment of Novartis and Ciba Geigy</p> <p>Member of the New Swiss Chemical Society</p>	<p>François GUINOT</p>  <p>Chemistry</p> <p>Former Chairman and CEO of Rhône-Poulenc Chimie</p> <p>Former CEO of Rhône-Poulenc Santé</p> <p>Chairman of the French Academy of Technologies</p>	<p>Johnny KOMNATA</p>  <p>Turnaround</p> <p>Transition CEO, e.g. Former interim-CEO of Orest Group (Astorg) and Editions Quo Vadis (TCR Europe)</p> <p>Member of the association APIA in France</p>	<p>Johan VAN DE VEN</p>  <p>Electronics</p> <p>Former CTO of Philips for Consumer Electronics</p> <p>Former CTO of NXP for Displays in Hong-Kong</p> <p>MD for Bosal Emission Control Systems</p>	<p>Marc VAN OSSEL</p>  <p>Materials</p> <p>Former Senior Vice President of Saint-Gobain in charge of Environment and HR</p> <p>Former CEO of Saint-Gobain in Germany and Central Europe</p>
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The **Private Equity Partners** of Oraxys are experienced professionals and are financially committed. They head up the management of the investment company.

The company is **chaired by** one of the Private Equity Partners, **Gregory Fayolle (Luxembourg)** who was previously, among other responsibilities, an Investment Director at Société Générale Asset Management and a Senior Consultant at Andersen Corporate Finance.

Investment Criteria

Management Team	Experienced on its competitive advantage
Governance	Balanced long-term relationship
Company size	Revenues between € 10 and 150 million
Profitability	Positive
Head office	Benelux, France, Switzerland (other countries on a case-by-case basis)
Equity investment	Currently between € 1 and 15 million

Examples of Portfolio Companies



Designs, manufactures and distributes radar equipment (LIDARs) to optimize onshore and offshore wind farms, air traffic management, meteorology analysis and industrial risks detection

Energy impact Optimization of wind turbine power curves, air quality, industrial security
www.leosphere.com France



Designs and provides solutions of facility management information systems. Designs and provides services to complement real estate management expertise

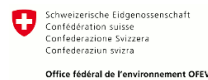
Energy impact Space optimization, energy efficiency of real estate
www.aremism.com Belgium



Designs, manufactures and distributes laser-based solutions for eco-production, marking, traceability, plastic welding and surface treatments

Environmental impact Reduction of chemicals use
www.lasea.be Belgium

European Partners



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